

# Real Estate Services

Sale/Lease Back

#### Why Sale/Lease Back?

- Sell building at top market value
- Liquidate your equity into cash
- Potentially Reduce Operating Costs
- Pay-Off Existing Debt
- Maintain Control of the Building & Expenses
- May Simplify a Sale of the Business in the Future
- Retirement Strategy

#### **Testimonials**

My two partners retired and wanted to simplify their situation and they wanted to cash out of some of their investments. The building sold rapidly and for a premium. We are more than impressed, after three transactions the experiences are very similar.

Brandon Wood is a trusted friend and a great resource. I recommend him and his company!

Rodney G. Garner, President

Mountain Alarm

NAI West Commercial Real Estate represented my firm in the sale of our 197,513 square foot facility in Payson, Utah. We made the decision to sale and lease back the real estate and it was extremely important for our company to hire a broker that had the expertise, creativity and aggression to structure and sell our building.

Our property in Payson had some challenges...but Brandon was able to procure offers from multiple investors one of which we ultimately selected and closed a deal with.

Peter Stevens, CEO DGS Retail, Inc.

### Successful Sale/Lease Backs



Bonneville Title Plant 1343 W 75 N, Centerville, UT 7,400 SF



Superior Air 200 W 700 S, Clearfield, UT 324,382 SF



**DGS Store Fixtures** 959 W Utah Ave, Payson, UT 190,434 SF



Clifco Metal Manufacturing 2458 N Rulon White Blvd, Ogden, UT 58.000 SF



Mountain Alarm 3293 S Harrison Blvd, Ogden, UT 28,988 SF



**Brody Chemical**6125 W Double Eagle Cir, SLC, UT
41,529 SF



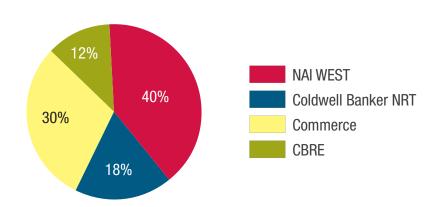
Ogden Clinic 1159 East 12th St. Ogden, UT 13,680 SF



**Jiffy Lube** 5746 S Harrison Blvd, So. Ogden, UT 2,000 SF

## Why NAI WEST?

#### Total 2011 Commercial Real Estate Transactions



- NAI WEST is an affiliate of NAI Global, which connects us to 350 offices in 55 countries
- NAI WEST has been the #1 commercial real estate firm in Utah since 2007
- NAI WEST has 4 offices in the Salt Lake metro area and over 80 agents

#### **Team Contact**



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